

Alana M. Dale-Johnson

Partner

PROFESSIONAL BACKGROUND

Alana Dale-Johnson is a Partner and co-chair of the Corporate Commercial Group and chair of the Wills and Estates Group.

Alana's practice focuses on corporate commercial structuring and transactions for businesses of all sizes and types. She specializes in incorporations, corporate reorganizations, and purchases and sales of businesses. She also offers clients comprehensive wills and estate planning services.

Her experience also includes: drafting and negotiating shareholders and partnership agreements, acquisitions of commercial real estate, commercial leases, and contract drafting.

As a business advisor to her clients, Alana provides a unique approach which focuses on holistic legal guidance delivered in a down-to-earth and realistic manner.

RANKINGS + RECOGNITION

- Recognized as a Leading Lawyer to Watch in both the Canadian Legal Lexpert® Directory in Corporate Commercial law.
 - Lexpert Rising Star Finalist.
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MEMBERSHIPS

- Member, Canadian Bar Association
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EXPERIENCE

- Outside counsel to a local laneway and construction company for all corporate needs including employment, corporate reorganizations, investment structuring.
- Co-counsel to the largest supplier of traffic control services in Western Canada in the reorganization of their corporate structure and in the acquisitions of related businesses as part of an overall growth strategy.
- Counsel to a privately held client in the purchase of a multi-unit resort and campsite on the west coast of British Columbia which required a complex structuring of the purchaser and investors in order to obtain the shares of the business.
- Drafted and prepared a shareholders agreement for a consortium of investors for the purchase of residential real estate in British Columbia.
- Coordinated an estate plan for a high net worth client addressing the succession of the family business, including structuring around their real property holdings and shareholder interests.
- Regularly advises clients in the preparation, negotiation and purchase of businesses or interests within businesses with a focus on the well-being of the clients' personal and business interests throughout.



Corporate Commercial
Wills and Estates
Employment and Labour

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Assistant:

Donna Hamilton

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EDUCATION

- Bachelor of Arts, University of British Columbia: 2000
- Bachelor of Laws, University of British Columbia: 2004
- Called to the British Columbia Bar: 2005

PUBLICATIONS

- [Revise Your Will and Revisit the Terms as Your Life Changes](#)
- Thinking of Selling Your Business?
- New Home? Don't Worry, You're Covered
- Changes to Societies & What Board Members Need to Know
- The Wills, Estates and Succession Act's Intestacy Rules
- Pesky Tenant? - Terminating Commercial Leases
- BC's New Incapacity Planning Legislation - What Does It Mean For You?
- Wills, Estates and Succession Act: Changes Coming
- Ready for New Not-For-Profit Corporations Act

NEWS + INSIGHTS

- [Contractor or Employee? The Challenges of Classification](#) - Mar 13, 2019
- [Representations and Warranties Insurance in the Purchase and Sale of a Business](#) - Aug 23, 2018 • Co-authored
- [Allocation of Risk: Purchase Price Adjustments](#) - Jul 26, 2018 • Co-authored
- [Tax Planning Simplified Seminar with Singleton Reynolds and Crowe MacKay](#) - Apr 19, 2018
- [Data Rooms: Integral to a Purchase & Sale Transaction](#) - Jan 6, 2018 • Co-authored
- [Thinking of Selling Your Business?](#) - Dec 21, 2017 • Co-authored
- [Who Has Your Confidential Business Information](#) - Sep 29, 2017 • Co-authored
- [Ready for New Not-For-Profit Corporations Act](#) - Jul 4, 2017 • Co-authored
- [Changes to Societies & What Board Members Need to Know](#) - Jun 28, 2016 • Co-authored

COMMUNITY + VOLUNTEERING

- CBA Mentor for Law Students
- Provides Pro Bono advice to the Vancouver International Bhangra Celebration Society